



Ossining Public Library

remoteLocker™ Proposal

March 4, 2025

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Karen LaRocca-Fels
Allison Robbins
Ossining Public Library
www.ossininglibrary.org

Re: bibliothecca remoteLocker™ Proposal – Revised

Dear Karen and Allison,

Thank you again for your expressed interest in bibliothecca solutions. The consideration of bibliothecca to expand service with a holds pick up locker and marketing content creation solution is greatly appreciated. Per your request, I am pleased to provide the information contained herein to help the Library evaluate these technologies and the solutions offered by bibliothecca.

bibliothecca is ideally suited and qualified to provide you with the required system. As a global market leader, the value of bibliothecca is widely recognized in the state of NY, specifically within the WLS Consortium. Our more than 50 years of commitment to excellence ensures your staff, patrons and community receives the best products and services in the library industry.

bibliothecca is creating the library of tomorrow while engineering the solutions that help engage people, connect communities, and evolve service today. Our continuous investment in technology provides a solid foundation built to support your staff, patrons and community well into the future.

Future-proof your library. Where will library technology be in five or 10 years? We know, and we are excited to work with your library to meet the needs of your unique community.

Simplify and streamline. From consulting to implementation, you need a partner that offers the latest in hardware and software technology supported by the best service and maintenance in the industry. With Bibliothecca, you have access to an unmatched suite of products.

Choosing the right technology partner is critical to staying relevant and ahead of the curve.

We look forward to establishing a partnership with the **Ossining Public Library** and being of service for many years to come.

Sincerely,



Donald Jannazzo | Account Executive
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347-453-3721

Executive Summary

To obtain its project goals, the Ossining Public Library needs a trusted library technology partner. For almost 50 years Bibliotheca has worked with libraries, and we are proud of the many innovations we've brought to the industry in partnership with cutting-edge, technology-minded customers around the world. We partner with more than 30,000 unique libraries, helping them evolve their services and connect with their communities. In 2015 Bibliotheca acquired 3M Library Systems. This acquisition created an unmatched solution portfolio and organization scale that has allowed us to expand our capabilities in the North American market.

Future Proof Your Library. With Bibliotheca, the Library will have access to a suite of products that is unmatched in the industry. Choosing the right technology provider to meet the future needs of your unique community is critical to staying relevant and ahead of the curve.

Bibliotheca offers a broad set of solutions designed to engage patrons, encourage outreach and access, and increase productivity.



remoteLocker™ is the only holds pick-up solution that lets you create a combo locker so that patrons can easily pick up holds utilizing the same award winning quickConnect™ software for an intuitive and consistent user experience.



uniFi facilitates dynamic digital messaging across your selfCheck™ screens, wayfinding touchscreens and digital signage. Bibliotheca is providing up to five complimentary kiosk screensaver licenses for selfCheck™ kiosks under service and maintenance agreements.

In addition to the remoteLocker and uniFi system info you have requested, Bibliotheca is able to offer the library an ecosystem of integrated solutions that further enhance the patron experience. These are outlined below. We would welcome the opportunity to further discuss and provide additional information about any of these solutions upon request.

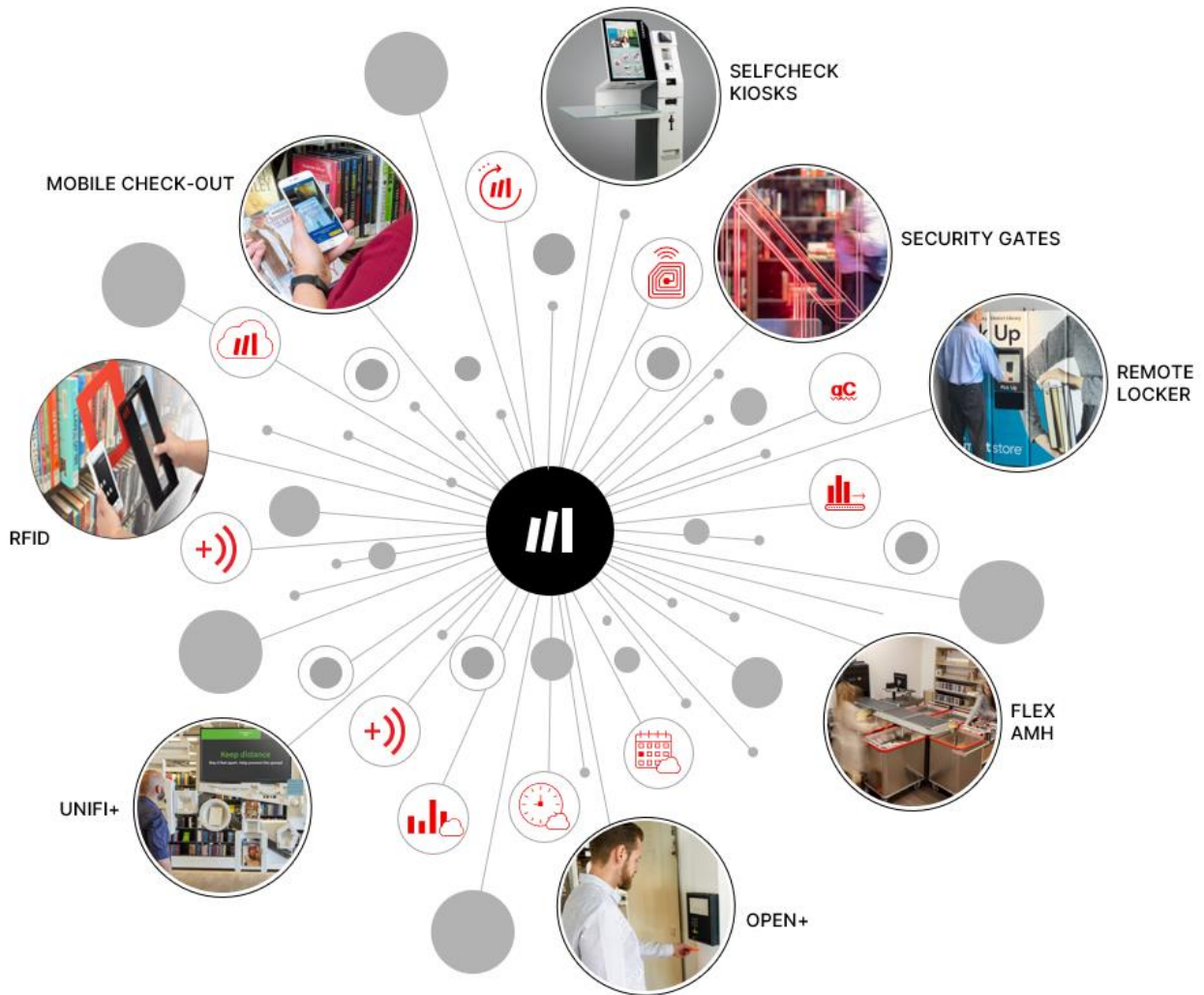


With the help of our selfCheck™ system, your library can attain self-service usage up to 90%. Such results are achieved through our system's ease of use and an intuitive user interface that makes self-service quick and simple.

quickConnect™ is award-winning software that makes self-service quick, simple and enjoyable for patrons. It's the only patron interface that gets patrons engaged with your library beyond the current transaction. With Patron Promotions, you can promote library services and upcoming events with an Evanced subscription. Recommended Reads via NoveList suggests titles like those being checked out. These tools combine to create an unrivalled patron experience.

Imagine what a library can be.

Get to know our [solution ecosystem](#)



Proposed Solution

With Bibliotheca, increasing productivity has never been easier. We propose a solution that is incredibly easy for patrons to use, saves staff time, utilizes the latest in hardware and software technology and is supported by the best service and maintenance in the industry.

For planning / budgeting purposes, we provide standard direct pricing at this time. However, going forward we are able to propose well-established and proven contract vehicles for purchasing the recommended solution and / or leasing options.

- [BuyBoard Purchasing Cooperative](#) (Contract #739-24)

Contract and / or leasing quotes for specified solution(s) available upon request.

An interconnected approach is the key to success.

We enhance all areas of your library with our interconnected solutions





quickConnect™ for remoteLocker

Self-service is only convenient if it's easy. Our intuitive self-service software has been designed from the ground up, specifically for library patrons. **Both indoor and outdoor versions of remoteLocker™ are offered with the award winning quickConnect™ software platform.** This delivers an engaging experience for patrons of all ages and abilities – making borrowing library items a breeze.



Designed for everyone

Audible, visual, touch and text features guide patrons easily through the self-service transaction



Quick & convenient workflow

Streamlined workflow requires fewer steps, providing a faster experience for your patrons



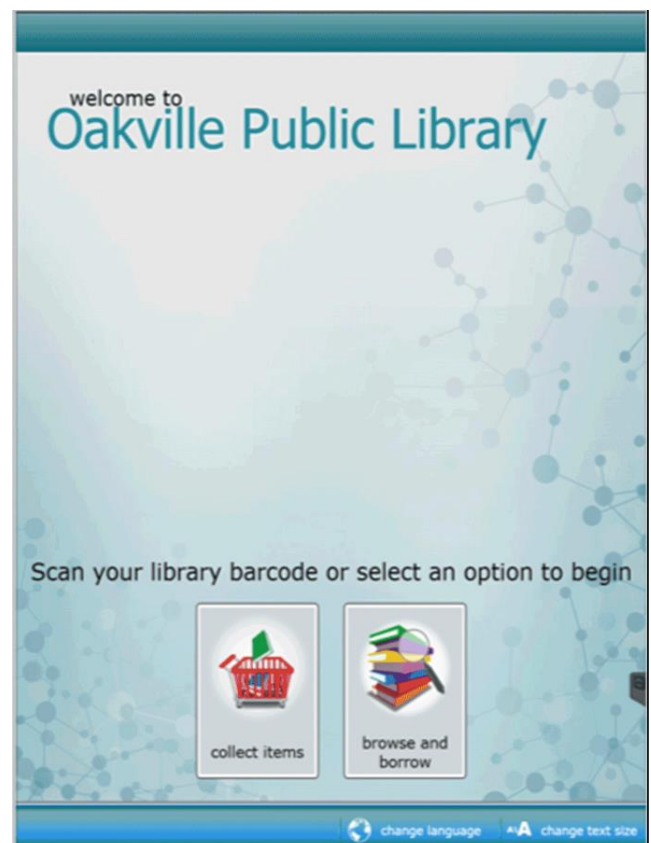
Packed with engaging content

Reading recommendations, ratings and library promotions create a more engaging self-service experience



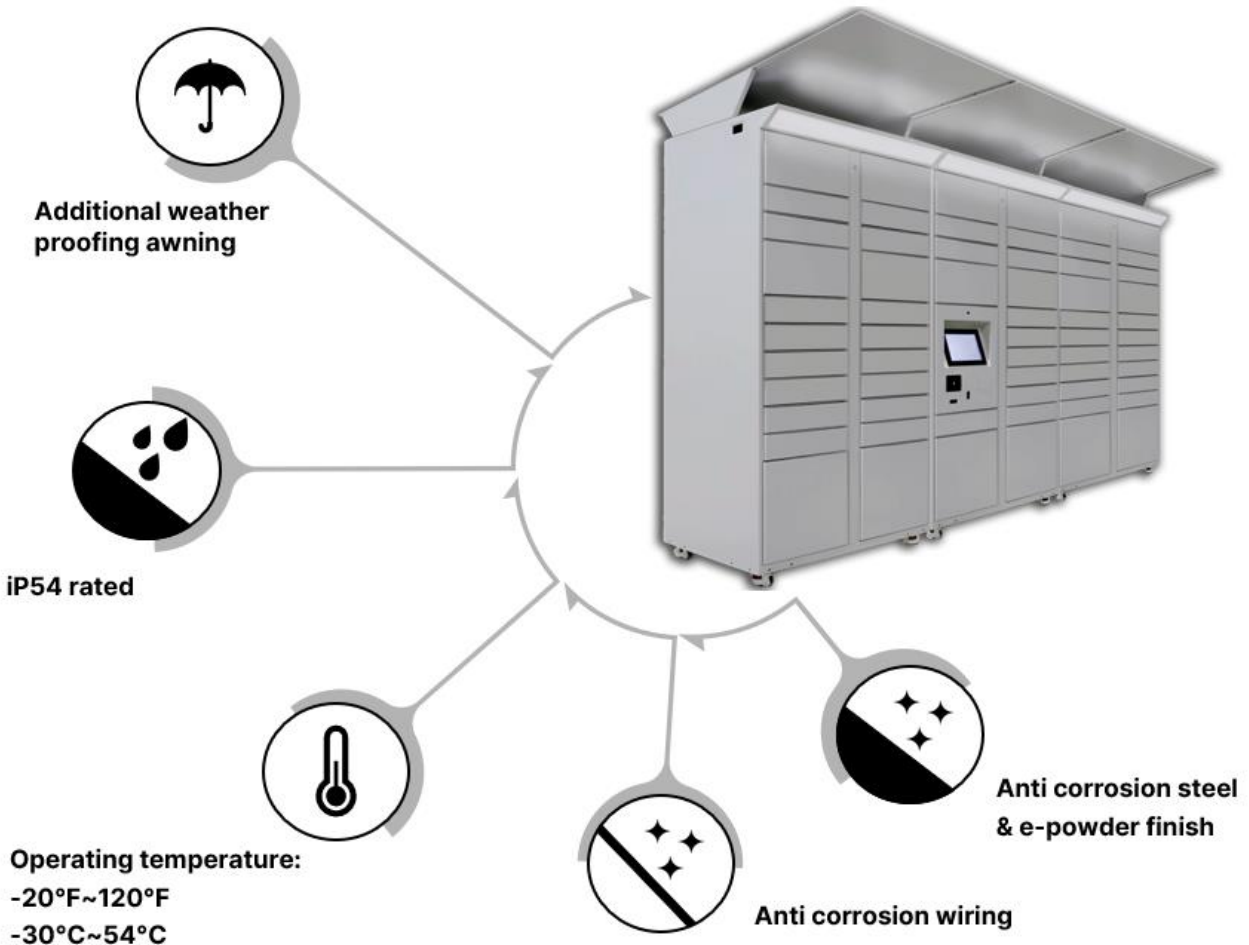
Cohesive patron experience

A consistent user experience with WPL's current selfCheck machines



remoteLocker™ outdoor

Designed to extend the coverage and accessibility of the library, remoteLocker™ offers convenient self-service holds pickups. Included quickConnect™ software provides patrons easy access to account information, and available integration with uniFi+ allows the remoteLocker™ screen to act as a digital billboard broadcasting important library information and messages.

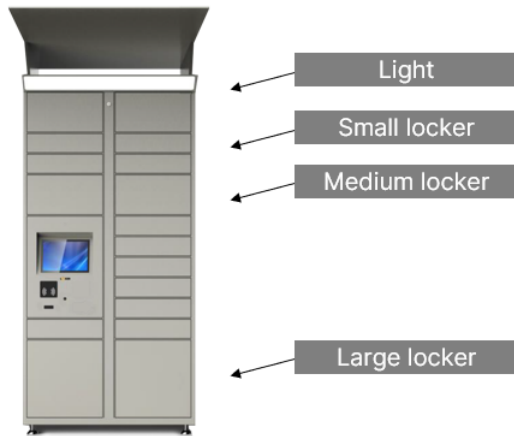


Equitable Access. Designed to extend the coverage and accessibility of your library services, the proposed remoteLocker™ solution offers patrons a self-service experience at locations and times more convenient to them.



Industry Recognized Standards. All Bibliotheca’s proposed solutions are UL and FCC certified. We encourage you to confirm that other vendors are providing UL certificates for the complete unit, and not just components of the unit.

remoteLocker™ Outdoor - product specifications:



**REMOTELOCKER OUTDOOR
CENTRAL TWIN**

RML000100-000
 Central twin unit running quickConnect
 17 lockers total: 2 large, 4 medium, 11 small
 Awning & lights included
 Colour: RAL 7030 (Grey - Wrap ready)
 W 39.4" x D 25" inch x H 82" (*Excluding awning)

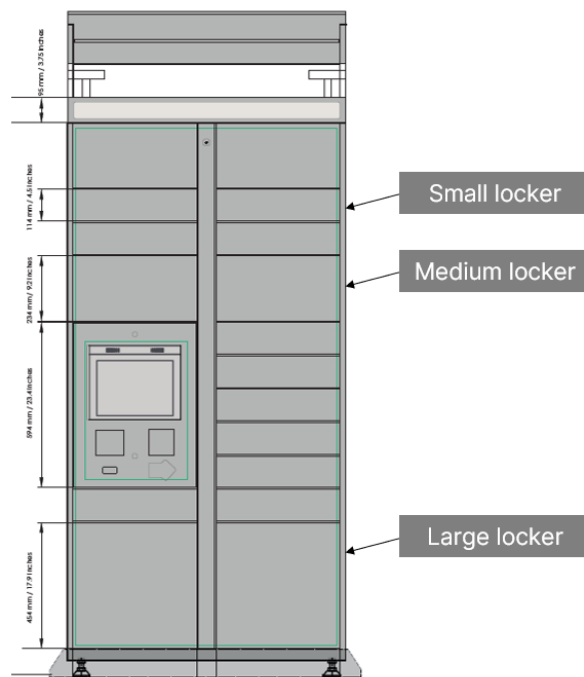


**REMOTELOCKER OUTDOOR
ADD-ON TWIN**

RML000101-000
 Add on twin unit
 22 lockers total: 2 large, 4 medium, 16 small
 Awning & lights included
 Colour: RAL 7030 (Grey - Wrap ready)
 Max 15 add-on twins per central tower
 W 39.4" x D 25" inch x H 82" (*Excluding awning)

Locker sizes

| LOCKER | HEIGHT | WIDTH | DEPTH |
|--------|--------|-------|-------|
| Small | 4.5" | 17.5" | 25" |
| | 114mm | 445mm | 635mm |
| Medium | 9.2" | 17.5" | 25" |
| | 233mm | 445mm | 635mm |
| Large | 17.9" | 17.5" | 25" |
| | 454mm | 445mm | 635mm |



remoteLocker: Example System Configuration



The system configuration shown includes (1) Central Tower with 17 lockers and (1) Add-on 22 locker units, for a total of 39 lockers.

Locker breakdown:

- 27 small lockers (4.5" H x 17.5" W x 25" D)
- 8 medium lockers (9.2" H x 17.5" W x 25" D)
- 4 large lockers (17.9" H x 17.5" W x 25" D)

System dimensions:

- 78.8" W x 25" D x 94.7" H (with rain shields)
- Note: system is provided graphic wrap ready. Wrap templates provided upon request

Site Photos



System to be centered between 2 columns. Will need power and data.

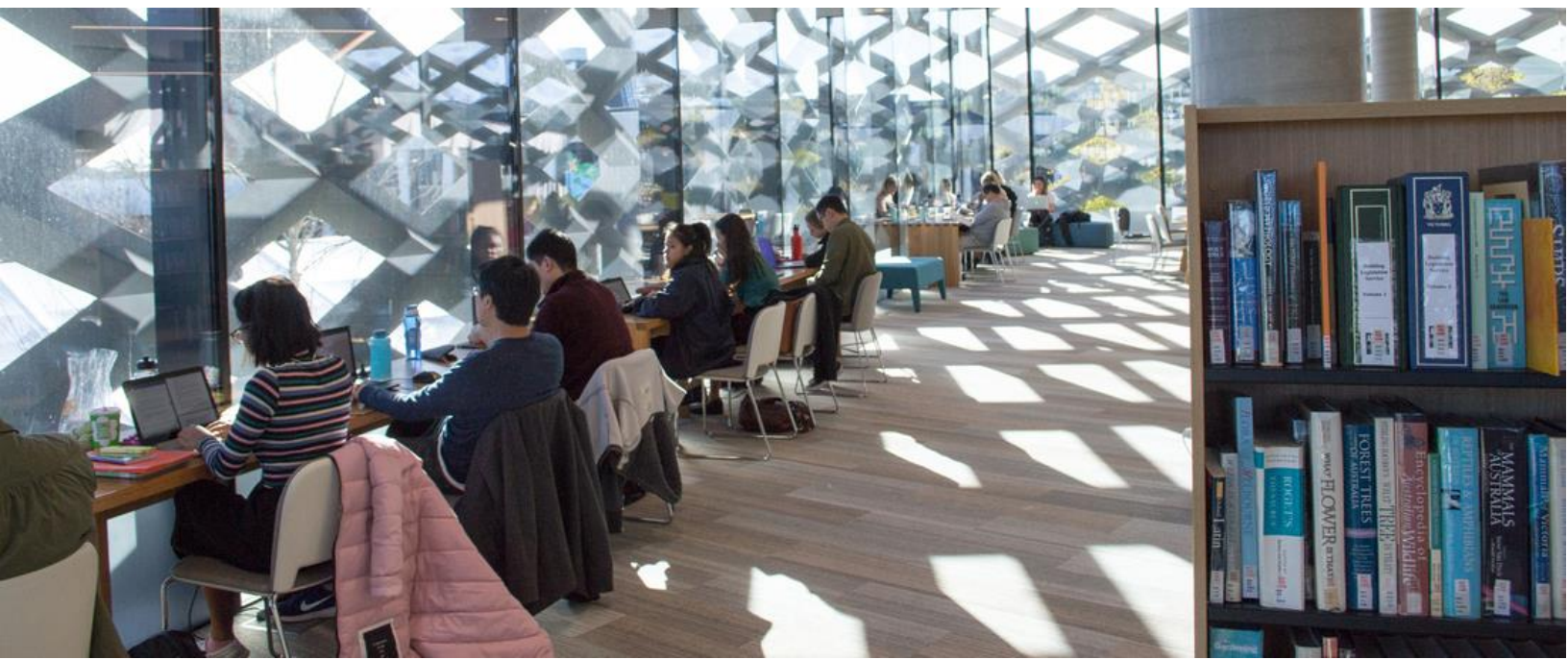
As noted above, system will measure 78.8" W x 25" D x 94.7" H (with optional rain shields)

Partners in creating the best for your library

You need a knowledgeable partner who can help navigate your technology purchase and assist in a smooth implementation. We will take a consultative approach to your project and take the time to learn about your goals and the aspects about of your project that are unique to your library and community.

Bibliotheca provides intuitive solutions and expert guidance. We keep you informed about new technologies and help you find the right fit. For almost 50 years Bibliotheca has worked exclusively with libraries. We are proud of the many innovations we've brought to libraries in partnership with cutting-edge, technology-minded customers around the world, like you. We partner with more than 30,000 unique libraries, helping them evolve their services and connect with their communities.

- | **Dedicated to libraries.** As degreed librarians and avid library users, we understand not only the unique management challenges that libraries face, but also what the future of library service will demand.
- | **Robust technology.** Libraries are competing with the best in consumer technologies and can't afford to stick with the status quo. At Bibliotheca, we aren't just keeping up with the times, we're inventing the future.
- | **Best after-sales support.** Our commitment to service begins when the product is designed and manufactured. No matter where you are, we've got a team nearby to help you make sure your library is ready.
- | **Equity and access.** We want to empower libraries to learn about innovation and best practices from other libraries near and far, to help reduce inequality within communities, regions, and countries around the world.



Cost Proposal

remoteLocker Outdoor

| Item ID | Item Type | Quantity | Standard Price | Standard Price Extended | BuyBoard Contract | Contract Price Extended |
|---------------|---|----------|----------------|-------------------------|-------------------|-------------------------|
| RML000100-000 | remoteLocker Outdoor – Control Module with 17 lockers | 1 | \$17,610 | \$17,610 | \$14,790 | \$14,790 |
| RML000101-000 | remoteLocker Outdoor – Additional Module w 22 lockers | 1 | \$9,558 | \$9,558 | \$8,033 | \$8,033 |
| EDU020011-000 | Training: Introduction to remoteLocker | 1 | \$1,350 | \$1,350 | \$1,134 | \$1,134 |
| SHP000002-000 | Freight White Glove Service | All | \$3,600 | \$3,600 | \$2,850 | \$2,850 |
| | | | Total | \$32,118 | Total | \$26,807 |



Rendering of quoted system configuration above. This configuration would contain a total of 39 holds pick-up lockers

System configuration dimensions: 79" W x 25" D x 94.7" H (with rain shields)

Annual Renewals - Service, Support and Licensing (starting Year 2)

| Item ID | Item Description | Quantity | Cost |
|-------------------|---|--------------|----------------|
| RML000100-000-SER | remoteLocker Outdoor – Control Module with 17 lockers | 1 | \$2,620 |
| RML000101-000-SER | remoteLocker Outdoor – Additional Module w 22 lockers | 1 | \$1,302 |
| | | Total | \$3,922 |

Additional Notes:

Proposal date: March 4, 2025

Proposal valid for 60 days. Upon expiration, a revised proposal may be provided at customer request.

Payment Terms: 50% Due on order, 50% Due upon shipment. Net 30 Days.

Pricing does not include any applicable sales tax. If tax exempt, A copy of Tax Exemption Certificate is required with purchase order.